



<https://connellinsurancenj.com/job/personal-lines-insurance-representative/>

Personal Lines Insurance Representative

Description

Kickstart your insurance career with Connell Insurance Agency!

We're looking for a motivated individual to join our team as a **Personal Lines Insurance Customer Service and Sales Representative**. No prior insurance experience? No problem! We provide full training and support to help you obtain your New Jersey Property & Casualty Insurance license. This full-time role offers a unique chance to learn the industry from the ground up while working with leading national carriers. You'll gain valuable skills in sales, service, and client support — all within the supportive environment of a family-owned agency that has proudly served South Jersey and the Philadelphia suburbs for over 30 years.

We are seeking an outgoing, motivated individual who thrives on helping people, communicates effectively, and is eager to learn. If you're comfortable on the phone, enjoy problem-solving, and are ready to grow in a fast-paced industry, this could be the perfect opportunity.

Responsibilities

- Obtain a NJ Property & Casualty Insurance license (we provide support and assistance).
- Assist clients by phone, email, and in person with questions and policy changes.
- Educate customers about products, coverage options, and benefits.
- Process new business, renewals, and endorsements.
- Review existing client accounts to identify opportunities for improvement.
- Cross-sell additional products when appropriate.

Qualifications

- Active NJ Property & Casualty insurance license (required).
- Insurance sales or customer service experience preferred.
- Driven, self-motivated, and competitive — with a strong work ethic.
- Excellent communication and relationship-building skills.
- Organized, detail-oriented, and dependable.
- Works hours are 9am-5pm, Monday-Friday.
- **On-site in Oaklyn, NJ** (no remote or hybrid options).

Job Benefits

- Health Insurance
- Paid Time Off Bonus
- Bonus Opportunities
- Commission Pay

If you are ready to start a career where you can learn, grow, and make a difference, apply today!

Hiring organization

Connell Insurance

Employment Type

Full-time

Job Location

On-site in Oaklyn, NJ (no remote or hybrid options)

Base Salary

\$ 52,000 Base Salary + Commission

Date posted

November 6, 2025

About Us

At Connell Insurance Agency, we treat our clients like family. Since opening in 1983, our mission has been to provide trusted insurance solutions and personal support to our community. Many of our clients have stayed with us through life's milestones—from buying their first home to insuring their teen drivers. We are proud to stand by our clients as their advocate, especially during the claims process.